

ELECTRO ENERGY



ELECTRO ENERGY WILL CONTINUE ITS GOOD GROWTH – DIGITAL AMBITIONS SHALL HELP

Electro Energy, a technical wholesale company within energy solutions, has ambitions to continue the good growth and develop the business. In collaboration with the IT company, Delfi Technologies, several digitization projects shall help to realize the growth ambitions.

Since 1964, Electro Energy has provided heat to Denmark from the morning bath to the evening coffee. Today, Electro Energy supplies energy solutions to, among other things, professional heating and cooling technicians with one of Denmark's largest supply of spare parts within gas and oil boilers, climate systems, heat pumps, solar power and solar cell systems.

A comprehensive digitalization strategy shall make processes both easier, faster and at the same time deliver financial benefits to the business. According to Christian Gulløv, CEO of Electro Energy, it is basically about giving the digitali-

zation a human face and being able to grow the business while delivering an even better service. Therefore, the talented employees should have freed up their time in order to be able to use their valuable competencies to exactly what they are best at - rather than having to deal with time-consuming and heavy administrative processes.

- We embrace the technology where it can give value to the customer. At the same time, we need to make our processes easier for the employees so that we can activate the valuable brains within the company. Delfi Technologies helps us through various digitization projects that help to streamline our work, explains Christian Gulløv.

The digital journey takes place in close collaboration with Delfi Technologies. The collaboration began 20 years ago when Electro Energy started to buy scanners for vans and service jobs. Since then, Delfi Technologies has provided various software solutions to Electro Energy – all of them with the objective to digitize the business and optimize processes for the benefit of both customers and employees.

FROM 24/7 SELF-SERVICE TO EFFICIENT INVENTORY COUNTING

The latest digitization projects include a 24/7 self-service solution where customers can come and pick up spare parts round the clock - all year round. In collaboration with Electro Energy, Delfi Technologies has developed a shop solution for registration of goods that also sends the invoice electronically.



Electro Energy and Delfi Technologies have also collaborated on the development of a digital solution with handheld terminals (scanners) for a more efficient inventory count. Considerable amounts of time are now being saved counting the inventory, since the records come directly back into

the system and the output can be processed immediately. Previously, the inventory count was done manually on paper, which meant that it could take up to several weeks before everything was completed. Now, the same process takes place over hours, saving both time and money.

ABOUT ELECTRO ENERGY

Electro Energy has provided Denmark with heat since 1964. From the morning bath to the evening coffee. At the beginning with machines as big as tanks. Today with high-performance boilers, solar panels, and heat pumps. Electro Energy covers Denmark from east to west, with branches in Glostrup, Aalborg and Kolding. With five warehouse locations, Electro Energy today has one of Denmark's largest stocks of spare parts.